Vision

Shaping a better future for mankind by developing effective and socially responsible individuals and organisations.

Mission

Institute of Management emphasizes the all-round development of its students. It aims at producing not only good professionals, but also worthy citizens of a great country, aiding in its overall progress and development.

It endeavours to treat every student as an individual, recognizing their potential and ensuring that they receive the best preparation and training for achieving their career ambitions and life goals.
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Greetings from the Institute of Management, Nirma University!!

Institute of Management was started in year 1996 under the aegis of Nirma Education and Research Foundation. In last two decades, institute has bagged a lot of laurels in management and professional education. At present, more than 1000 students are pursuing their management education under programmes like Master of Business Administration, MBA (Family Business and Entrepreneurship) and a five years Integrated BBA-MBA Program. Institute also runs Ph.D. (Full Time) and Ph.D. (External) programmes.

For corporates, we offer Executive Development Programmes (EDP) in management disciplines - Marketing, Operations, Finance and International Business. Working executives are beneficiary of this programme that runs for 30 Sundays. Hitherto, 18 EDP batches have been graduated from institute. We also offer in-house (company-specific) and open-industry management development programmes (MDP) in all functional areas. Our intellectual resource includes more than 54 faculty members with relevant industry and academic experience. Most of them have also obtained Ph.D. degree from reputed universities.

Institute has state-of-the-infrastructure including hi-speed Wi-Fi and smart classroom. All classes are equipped with LCD projector and AC. Our library has around 42,638 books in addition to large number of periodicals and digital resources. We also offer corporate membership for our library. Our green campus has a guest house with all necessary amenities. It'd be our pleasure to get associated with for your esteemed organisation for offering customised in-house programmes.

With best wishes,

Prof. (Dr.) M. Mallikarjun
mmallikarjun@nirmauni.ac.in
It gives me immense pleasure to bring our new MDP brochure. Institute of Management, Nirma University (IMNU) offers in-house (company-specific) programmes from two days to 90 days duration across all functional areas and all levels of management. In last 20 years, MDPs have been offered to companies in industries like energy, infrastructure, pharmaceuticals, cement, ceramic tiles, banks, dairy, petrochemical, FMCG etc.

These programmes have been offered at company premise, institute’s premise or some neutral location. With a wide gamut of experienced faculty members across disciplines and sectors, we are confident of offering any kind of customised programmes as per your requirements. For further value-addition, we are open to leverage expertise from other sister institutes of university i.e. technology, pharmacy, law, science, architecture and commerce.

In addition, IMNU also offers open-industry programmes (offered under Centre of Continuing Education of Nirma University) that can be attended by managers/executives/government officials or entrepreneurs from any organisation. Institute has a Strategic Alliance Partnership Scheme (SAPS) which facilitates a long-term tie up for various open programmes at a discounted fee. We look forward to get mutually rewarding partnership with your esteemed organisation.

Prof. (Dr.) Nityesh Bhatt
nityesh@nirmauni.ac.in
Nirma University (NU) is one of India’s leading universities based in Ahmedabad (Gujarat). The University was established in the year 2003 as a Statutory University under a special act passed by the Gujarat State Legislative Assembly. It is recognised by the University Grants Commission (UGC) under Section 2 (f) of the UGC Act. The University is duly accredited by National Assessment and Accreditation Council (NAAC). The University is a member of Association of Indian Universities (AIU) and the Association of Commonwealth Universities (ACU). Padmashri Dr Karsanbhai K. Patel, Chairman, Nirma Group of Companies and Chairman, NERF is the President of the University. Prof. Anup Kr. Singh is Director General of NU.

NERF was established in year 1994 by the well-known industrialist Dr Karsan Bhai K. Patel, to promote and support higher education in India. The first institution, Nirma Institute of Technology (NIT) was set up by the NERF in 1995 to provide world-class engineering education in Gujarat and to inculcate the spirit of social relevance among young students. It offers graduate level courses in all branches of engineering. It also offers masters’ and Ph.D. level courses. Other institutes set up by NERF include the Nirma Institute of Management in 1996, the Nirma Institute of Diploma Studies in 1997, the institute of Pharmacy in 2003, the Institute of Science in 2004, the Institute of Law in 2007, the Institute of Architecture, 2014, the Institute of Commerce, 2016 and Faculty of Design in year 2017. All these institutes have been brought under the umbrella of Nirma University.

The University

Nirma University (NU) is one of India’s leading universities based in Ahmedabad (Gujarat). The University was established in the year 2003 as a Statutory University under a special act passed by the Gujarat State Legislative Assembly. It is recognised by the University Grants Commission (UGC) under Section 2 (f) of the UGC Act. The University is duly accredited by National Assessment and Accreditation Council (NAAC). The University is a member of Association of Indian Universities (AIU) and the Association of Commonwealth Universities (ACU). Padmashri Dr Karsanbhai K. Patel, Chairman, Nirma Group of Companies and Chairman, NERF is the President of the University. Prof. Anup Kr. Singh is Director General of NU.

Nirma University consists of Faculty of Technology, Faculty of Management, Faculty of Pharmacy, Faculty of Science, Faculty of Law, Faculty of Commerce, Faculty of Architecture, Planning & Design and Faculty of Research and Doctoral Studies. The graduate, post-graduate, and doctoral level programmes offered by these faculties are rated highly by accreditation agencies, industry, business magazines, and students. Innovation, quality, and excellence are the key driving forces on the campus which have translated the vision of these institutions into a reality over a short span of time.
The Institute

Institute of Management, Nirma University (IMNU) came into existence in 2003. Embodying the principles of entrepreneurship, excellence and professionalism, it imparts top-class business education and has produced new generation entrepreneurs and managers over the years. The Institute of Management believes in serious academic pursuit and encourages original and innovative thinking with regard to national and internationally relevant ideas, and policies through intellectually stimulating debates and discussions at all levels. The Institute has built its reputation with a dedicated goal of adding value to life and professional standards.

IMNU, a centre of learning where knowledge fuels the desire for distinction, has always pioneered in serving the changing needs of the industry. The campus infrastructure and amenities of the Institute are comparable to any reputed university around the world. It hosts fully equipped classrooms where focused discussions, interactive study sessions, role plays, presentations, case studies and strategy implementation sessions are held as part of the future managers’ everyday work schedule. One of the distinctive features of institute is its thrust on Outcome Based Education (OBE) through outcome based - curriculum, teaching, learning and assessment.

The Institute, consistently ranked among the top 20-30 b-schools in country, currently offers the following programmes:

a) Master of Business Administration
b) Master of Business Administration (Family Business & Entrepreneurship)
c) BBA-MBA (Five Year Integrated Programme)
d) Ph.D (Full-Time)
e) Ph.D (External)
f) Executive Diploma Programme in Management
g) Management Development Programmes
h) Faculty Development Programmes
The Campus

The Institute of Nirma University is situated about 15 kms from Ahmedabad city, on the Sarkhej-Gandhinagar Highway. A 115-acre lush green campus in picturesque surroundings provides a refreshing environment, stimulating intellectual alertness and creativity. The campus has an ambience that motivates students to grow. The Institute building, which is centrally air-conditioned, has several amphitheatres, flat classrooms, an auditorium with the capacity of 450 seats, computer centre, a fully automated library, an art gallery, faculty and administrative blocks, conference rooms, food court, ATM, bank, doctor and other facilities. Modernity, aestheticism, and grandeur characterize the buildings. The campus also has modern sports facilities including cricket and football stadium, indoor lawn tennis, yoga and gym hall. The overall atmosphere is distinguished by serenity, which is conducive for intellectual pursuits.

Library Resource Centre (LRC)

The library provides access to a wide range of management and business information sources that include Leading National and International Business Periodicals, in addition to an impressive collection of Business Databases, Digitized Corporate Annual Reports and CDs / DVDs. The library has a collection of over 42,638 books (including 617 E-books from Springer) and a large number of business simulations.

The library subscribes to 14 databases and around 10,000 E-journals through databases such as EBSCOs, Business Source Complete, Academic Search Elite, JSTOR, Elsevier’s Science Direct: Business Management & Accounting Package, Emerald Management 150 and Oxford e-bundle. The library also subscribes to ISI Emerging Markets Database which provides trade related information from all over the world. The financial and economic databases subscribed to by the library are ACE Equity, ACE Mutual Funds, Cogenesis, Centre for Monitoring Indian Economy, Industry Outlook, Economic Outlook and States of India Services. The library also subscribes to Indiastat.com which is a socioeconomic database.

The library is fully automated and accessible on the campus LAN and operates on specialized library software, Koha for Windows. The user friendly package facilitates issue and return of books, online access to the catalogue, i.e. Web catalogue. The library has adopted the latest ICT tools like CD, DVD, Multimedia Kids, Barcode scanners and Text & Graphic scanners for effective use of library services.
Class Room Facility

The classrooms are air-conditioned and equipped with multimedia and audio-visual equipment to facilitate effective learning. Classrooms are designed to promote maximum interaction between the faculty and students. Each classroom has internet connectivity through wireless local area network.

Computing Facilities

Computing facilities for the students include a well-equipped lab. A state-of-the-art, gigabit network connects every corner of the Institute. Every student and faculty member has a networked personal computer at his or her disposal. High-speed servers running on variety of platforms to suit all kinds of requirements support the entire network. A 1 GBPs dedicated optic-fiber leased line and Wi-Fi hotspots enable round the clock internet connectivity on the campus. The Institute has also acquired the latest software, namely SPSS v23 and Oracle v8, among others. Internet and Intranet mail servers are also available to students and faculty round the clock.

Guest House Facility:

Nirma University has Guest house facilities for MDP participants which includes -

- 2 air-conditioned suite bedrooms.
- 8 VIP air-conditioned single bedrooms with attached bath & television.
- 16 air-conditioned double bedrooms with attached bath.
- Services in rooms include telephone, internet, hot water and room services.
- 1 hall with television viewing facility
- 1 meeting room for guests
- Dining room for 12-pax servicing facility.
Purposeful and proactive action are critical to both the academia as well as the practitioners for a more meaningful contribution to the dynamic world of business. The management development programmes of the Institute provide a platform to both the academia and the practitioners for continuous and sustained growth and development through a mutual sharing of experiences, knowledge and skill through interactive learning methods.

The Management Training & Development activities of the Institute are thus designed to deliver the following objectives:

- Providing the latest knowledge about the best managerial practices
- Helping the participants translate their learning into action
- Create a learning platform for the Institutes’ faculty

Our Management Training & Development activities are:

Need based In-house Programmes Designed and conducted for specific client requirements.

Our Customized Training & Development Programmes are suited for professionals at all levels and are designed for varied durations.

- Senior Management
- Middle Management
- Junior Management
- Supervisory Cadre
- Entrepreneurs
- NextGen Business Leaders
- Government Officers

Duration:

Short Duration: 2/3 days and up to 1 week duration
Medium Term: between 1 week to 3 months
Long Term: between 3 months to 9 months

Indicative List of Training Programmes

While we are open to offer all kinds of customized programmes as per the needs of client organizations, Institute has developed and offered modules in different functional areas as given below:

Organizational Behavior, Human Resource & General Management
- Decision Making and Problem Solving
- Managerial Skills Enhancement
- Managing Time
- Interpersonal Effectiveness
- Building Teams and Managing Conflict
- Goal/Setting and Monitoring Performance Expectations
- Performance Review and Counseling
- Dealing with Superiors, Peers and Subordinates
- Grievance Redressed
- Discipline Management- Conducting Domestic Enquiry
- Assertiveness and Dealing with Deviant Employees
- Labour Laws
- Leadership, Communication and Motivation
- Business Negotiation Skills
- CSR and Environment Sustainability
- HR Scorecard – Strategic HRM
- HRIS & HR Analytics
- Personality Development and Business Etiquettes
- Providing effective Feedbacks
- Counselling & Coaching

Business Communication
- Basic of Managerial Communication (Gateways & Barriers)
- Oral Presentation Skills
- Managerial Written Communication (Letters, Memos, Emails, Proposals and Reports)
- Electronic Communications

Operations Management
- JIT and Lean Manufacturing
- Project Management
- Total Productivity Maintenance
- Total Quality Management
- Inventory Management
- Vendor Management
- Logistics and Supply Chain Management

Finance & Accounting
- Accounting as Tool for Decision – Making
- Understanding Balance Sheet and Profit & Loss Statements
- Financial Decision Making in Corporation
- Cost Based Decisions (Break-Even Point)
- Activity based costing
- Risk Management
• Profit Planning and Budgeting
• Management Control System
• Investment & Portfolio Management
• Finance for Non-Finance

**Marketing and Customer Orientation**
• Basics of marketing and customer orientation
• Analyzing the market environment
• Marketing planning and strategy
• Understanding consumer & industrial buying behaviour
• Marketing of services
• Sales and negotiation skills
• Relationship management
• B2B Marketing
• Integrated Marketing Communications
• International Marketing
• Rural Marketing
• Retail Marketing

**Information Management**
• Enterprise Resource Planning
• IT Enabled Operations Management
• E-Commerce
• Business Intelligence/ Data Science

**International Business**
• International Market Research: product/country specific market surveys/studies
• Transfer Pricing

• Organization and participation in International Trade Fairs/Exhibitions and other Export-promotion Activities
• Setting up Export Import Business by SSI/MEs/SMEs and Feasibility Studies
• Export Import Policy, Procedures and Documentation related

**Strategic Management**
• Strategic Management Process
• Role of Board Members & Directors
• Value-Creation for Stakeholders
• Strategic & Functional Alignment
• Balanced Scorecard
• Strategizing CSR

**Consultancy Services**
We also offer consultancy services covering various areas of management in various verticals and functional domains mentioned above. Our endeavour is to provide high quality, cost-effective and timely services to business undertakings. We can contribute towards designing and implementing policies, systems and processes at the corporate and departmental levels. Our team of highly skilled professionals always stay on the cutting edge of advancement in the management technology through continuous research and interface with business.
In addition to company-specific programmes, we also offer programmes that can be attended by professionals from all companies. Open-industry programmes for year 2017-18 are as follows:

<table>
<thead>
<tr>
<th>Sr No.</th>
<th>Name of the Programme</th>
<th>Tentative Scheduled Date</th>
<th>Programme Coordinator(s)</th>
<th>Target Audience Open/In Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Decision Making and Problem solving Skills for Managers</td>
<td>14-15 Sept-2017</td>
<td>Prof Harismita Trivedi &amp; Prof Sapna Parashar</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>2</td>
<td>Effective Communications for Higher Performance</td>
<td>28-30 Sept-2017</td>
<td>Prof Nityesh Bhatt</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>3</td>
<td>International Marketing Research in 21st Century</td>
<td>1-2 Dec-2017</td>
<td>Prof Subrat Sahu</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>4</td>
<td>Leadership Styles and Skills</td>
<td>21-21 Dec-2017</td>
<td>Prof Harismita Trivedi</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>5</td>
<td>Personality Development &amp; Business Etiquettes</td>
<td>19-21 Jan-2018</td>
<td>Prof Nina Muncherji</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>6</td>
<td>Managerial Skills for Supervisory Personnel</td>
<td>1-3 Feb-2018</td>
<td>Prof Sameer Pingle</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>7</td>
<td>Becoming an Entrepreneurial Employee</td>
<td>16-17 Feb-2018</td>
<td>Prof Shahir Bhatt &amp; Prof Amola Bhatt</td>
<td>Middle, Junior Executive/University</td>
</tr>
<tr>
<td>8</td>
<td>Effective Team Building &amp; Leadership</td>
<td>23-25 Feb-2018</td>
<td>Prof Nina Muncherji</td>
<td>Middle, Junior Executive/University</td>
</tr>
</tbody>
</table>

Faculty

The institute of Management has a highly qualified and experienced faculty team. Their efforts are complemented by the strong support and patronage of industry. Apart from being friends, philosophers and guides to students in their quest for excellence, faculty members contribute regularly to the growing field of management research through their case studies and articles in reputed journals and management publications.
Profile of Trainers

**Marketing**

**Anand G Deo**  
B.Tech., PGMM  
Specialization Areas: Sales Management  

**Ashwini Awasthi**  
Ph.D  
Specialization Areas: Services Marketing, Marketing Channel Management  

**Jayesh Aagja**  
Ph.D  
Specialization Areas: Customer Experience Management, Consumer Behaviour, Contagion Marketing and Social Networks  

**Meeta Amar Munshi**  
Ph.D, MBA (Marketing), B.E.(Computer)  
Specialization Areas: Brand Management and Rural Marketing  

**Prabhat Kumar Yadav**  
Ph.D  
Specialization Areas: B2B Marketing  

**Sandip G Trada**  
BE, PGDM, Ph. D  
Specialization Areas: B2B Marketing  

**Sanjay Jain**  
Ph.D  
Specialization Areas: Marketing Communication, Brand Management  

**Sapna Parashar**  
Ph.D  
Specialization Areas: Retail Marketing & Rural Marketing  

**Subrat Sahu**  
MBA, Ph. D  
Specialization Areas: International Marketing, Sales and Channel Management  

**Tripurasundari Joshi**  
MBA  
Area : Marketing and General Management  
Specialization Areas: Customer Relationship Management, Consumer Behaviour  

**Tejas R Shah**  
BBA, MBA, Ph. D.  
Area : Marketing  
Specialization Areas: Retail Marketing and International Marketing  

**Human Resource Management**

**Bhajan Lal**  
MBA, Ph. D.  
Specialization Areas: Human Resource Management  

**Indu Rao**  
BE, MBA  
Ph.D, BMS, Ph.D, FMS, MLSU Post - Doc  
Specialization Areas: Human Resource Management  

**Harismita Trivedi**  
FPHRD (AHRD-XLRI), MBA  
Specialization Areas: Human Resource Management  

**Sameer Pingle**  
Ph.D  
Specialization Areas: Organizational Behaviour & HRM  

**Shreshtha Dabral**  
BA, MBA, Ph. D  
Specialization Areas: Human Resource Management  

**Organizational Behaviour & Communication**

**Monali Chatterjee**  
M.A., Ph.D.  
Specialization Areas: Communications  

**Nina Muncherji**  
M.A. in Psychology  
Diploma in Training & Development  
Specialization Areas: Organizational Behaviour, Personality Development, Business Etiquettes, Team Working & Leadership  

**Finance**

**Amola Shahir Bhatt**  
MBA, Ph. D.  
Specialization Areas: Micro & Behavioral Finance  

**Bhoomi R Mehta**  
MBA, Ph.D  
Specialization Areas : Micro-Finance, Working Capital Management  

**Deepak Danak**  
Ph.D  
Specialization Areas: Financial Management  

**Dhiren Jotwani**  
MBA, Ph. D  
Specialization Areas: Economics,Banking,Finance  

**DhyanJ Mehta**  
MBA  
Specialization Areas : Econometric, Public Finance
Khyati Shah
MBA, CA (ICAI)
Specialization Areas: Accounting & Taxation

M. Mallikarjun
Ph.D
Specialization Areas: Micro Economics, Macro Economics, International Trade, Econometrics, Research Methodology, Regional Economics

Milan S Shah
M.Com., Ph. D
Specialization Areas : Corporate Financial Reporting, Behavioral Finance

Nareshkumar N. Poturaju
MBA, LL.B.
Specialization Areas : Futures & Options, Stock Market

Nikunj kumar Patel
MBA, Ph. D.
Specialization Areas : Accounting, Financial Management

Nirmal Chandrakant Soni
M.Com
Specialization Areas : Developmental Economics, Labour Economics

Nisarg A Joshi
MBA, Ph.D, LLB
Specialization Areas : Corporate Restructuring

Niyat Dave
MBA
Specialization Areas : Merger Acquisition, Startup Ecosystem

Parag Rijwani
M.Com, M.Phil
Specialization Areas: Corporate Financial reporting, Strategic cost management

Ritesh J. Patel
MBA, Ph.D
Specialization Areas : Shareholders Wealth, Behavioral Finance

Samik Shome
M.Sc., Ph.D
Specialization Areas : Development Economics, Labour Economics

Vishal J Jani
BDS, MBA, Ph. D.
Specialization Areas : Human Development, Globalization

Entrepreneurship

Khyati Desai
ACS, MBA
Specialization Areas: Strategy and Innovation

Laxman Singh Rathore
B.Com, PGDBM
Specialization Areas : Strategic Management & Entrepreneurship

Punit Saurabh
MA, Ph. D.
Specialization Areas : Strategic Management & Entrepreneurship

Rajesh Kikani
B.Tech., PGDBM
Specialization Areas : Strategic Management & Entrepreneurship

Shahir Manoj Bhatt
B.E., PGDBM, Ph.D.
Specialization Areas : Strategic Management & Entrepreneurship

Bindi Mehta
Ph.D
Specialization Areas: Corporate Social Responsibility

General Management

Chetan Jhaveri
Ph.D
Specialization Areas: Optimization

Deepak Srivastava
MBA Ph.D
Specialization Areas: International Business

Diljeetkaur Makhija
BE, MBA, Ph.D.
Specialization Areas: Operation Management & Quantitative Technique

Mahesh K.C.
MSc, Ph.D
Specialization Areas: Statistics

Pawan Kumar Chugan
Ph.D
Specialization Areas: International Business, Export Import Management

Praneti K Shah
MBA, Ph. D.
Specialization Areas : Operation Management

Pritha Guha
M.Sc., Ph.D
Specialization Area : Multivariate Statistics

Rajesh Jain
Ph.D
Specialization Areas: Operations Management, Organizational Effectiveness, Strategic Management

Sunita Guru
Ph.D
Specialization Areas: Research Methodology, Data Analysis thorough SPSS

Information Management

Nityesh Bhatt
Ph.D
Specialization Areas: ERP, E-Commerce, e-Governance

Balakrishnan Unny
B.Tech., MBA
Specialization Areas: E-Commerce, Data Science

Gaurav Mishra
MS, Ph.D
Specialization Areas: E-Commerce, Data Science
Partial list of Past Assignments

All India Radio
• Marketing Management

Adani Group
• Professional Diploma Programme in Management for 90 days.

Alstom Projects
• Effective Communication & Interpersonal Skills for Technical Professionals

Bharat Petroleum Corporation Ltd
• Entrepreneurial Development Programme

Cadila Pharmaceuticals Ltd
• Advance Management Programmes
• Cadila Leadership Acceleration Programme (CLAP)

DSAG Tribal Development Department, Govt of Gujarat
• Project Management and Professional Skills Enhancement

Futures First
• Motivation and Communication Skills

Gujarat Industrial Development Corporation Ltd
• Project Management

Gujarat Maritime Board
• General Management, Teamwork & Communication

Gujarat Mineral Development Corporation Ltd.
• Finance for Non-finance Executives
• Effective Communication Skills

Gujarat Pipavav Port Ltd
• Motivating Employees For Higher Performance

Gujarat State Fertilizer Corporation Ltd
• Finance for Non-finance Executives
• Training for Trainers
• Personality Development & Business Etiquette

Hindustan Dorr Oliver Ltd.

Indian Air Force
• Financial Management

Ingersoll Rand – China
• Customer Experience Management

Indian Petrochemicals Corporation Ltd
• Executive Effectiveness Enhancement
• Management Foundation for business competitiveness
• Research Methodologies
• Supervisory Development

Indian Space Research Organisation

Indian Air Force
• Financial Management

Inspiron Engineering Ltd
• Management Development and Professional Skills Enhancement

Intas Pharmaceuticals Ltd
• Fundamentals of Finance for Managerial Performance

Indian Rayon (Aditya Birla Group)
• Interpersonal Sensitivity And Managerial Accountability

Ingersoll Rand – Chinese Division
• Customer Experience Management

Johnson Controls-Hitachi Air Conditioning India Ltd
• Functional Management Programme for 6 days

Kalpataru Power Transmission Ltd
• General Management Programme for 104 hours

Mundra Port & SEZ Ltd
• Finance for Non-finance Executives
• Finance & Budgeting for Non-finance Executives

National Dairy Development Board
• Leadership Development
• Team Building and Problem Solving

New Holland Tractors Ltd
• Team Building

NTPC LTD
• Partners in Progress

Nirma Ltd
• Training for Trainers
• Team Building
• Finance for Non-finance Executives
• Leadership for High Performance

Oil and Natural Gas Corporation Ltd
• Transformation leadership and organisation building
• Managerial effectiveness
• Team Building and conflict management
• Leadership Development
• Value Creation Through Financial Decision Making
• Interpersonal Orientation and Communication Skills

Piramal Healthcare Ltd
• Customer Experience Management

Torrent Pharmaceuticals Ltd
• Professionals Skills Enhancement
• Management Development and Professional Skills Enhancement
• Leadership And Team Building
• Managerial Effectiveness

Ultra Tech Cement
• Transformational Leadership
• Finance for Non-finance Executives
• Training for Trainers

Vedanta
• Managerial Skills for Excellence

Zydus Cadila Ltd
• Leadership for High Performance

For more information:
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Manager - MDP
Phone: 079-30642612
Email: nupur@nirmauni.ac.in